

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-03 INR-07 L-02 ACDA-10

NSAE-00 PA-02 RSC-01 PRS-01 SP-02 USIA-15 TRSE-00

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R 031700Z JAN 74

FM USMISSION NATO

TO SECSTATE WASHDC 9453

SECDEF WASHDC

USDOC WASHDC

UNCLAS USNATO 0014

E.O. 11652: N/A

TAGS: MARR NATO

SUBJ: NATO CALL FOR BIDS ON NICS TARE

1. MISSION REPEATS EXCHANGE OF TELEXES WITH BURROUGHS CORP.

AS FOLLOWS:

BEGIN TEXT. FROM MULROY, BURROUGHS, TO LOVELAND, USNATO, 2 JAN 75.

SUBJ: INTERNATIONAL INVITATION FOR BID NO. IFB-CO

1974-5035/TAR NICS-TARE/MDC. WE ARE MOST INTERESTED IN SUBMITTING

A COMPLIANT PROPOSAL TO THE REQUIREMENTS OF THE SUBJECT IFB.

HOWEVER, DUE TO

1. THE OVERALL COMPLEXITY AND SIZE OF THE PROPOSAL EFFORT,
2. THE DELAY, UNTIL 9 JAN 75, IN RECEIVING FINAL ANSWERS
TO QUESTIONS OF MAJOR CONCERN WHICH WERE PRESENTED DURING THE 17
DECEMBER SESSION IN BRUSSELS, AND
3. OUR INABILITY TO ACQUIRE ACCESS TO TWO TARE FACILITIES
FOR PHYSICAL SURVEY PURPOSES,

WE HAVE CONCLUDED THAT ADDITIONAL

TIME IS REQUIRED TO GENERATE AND SUBMIT A QUALITY PROPOSAL

PRODUCT. WE THEREFORE FORMALLY REQUEST AN EXTENSION OF 45

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DAYS BEYOND THE CURRENT BID CLOSING DATE OF 19 FEB 75 WHICH IS

NOW SPECIFIED IN THE IFB. YOUR CONSIDERATION AND PROMPT REPLY

TO THIS REQUEST WILL BE GREATLY APPRECIATED. /S/ MULROY, MANAGER,

CONTRACT ADMIN, BURROUGHS CORP., PAOLI, PA.

BEGIN TEXT. FROM LOVELAND TO MULROY, BURROUGHS, 3 JAN 75.

REF: YOUR TELEX, SAME SUBJECT, 2 JAN 75.

1. USMISSION TO NATO CONSISTENTLY SUPPORTS AND ASSISTS POTENTIAL US CONTRACTORS TO NATO. WE ARE WILLING TO SUPPORT YOUR REQUEST FOR AN EXTENSION OF THE BID CLOSING DATE, BUT WE ASK THAT YOU RE-CONSIDER THE LENGTH OF THE EXTENSION YOU NEED.

2. THE CURRENTLY SPECIFIED CLOSING DATE, FEBRUARY 19, 1975, IS MORE THAN 15 WEEKS AFTER THE INVITATION FOR BID WAS RELEASED. IT IS MORE THAN FOUR WEEKS AFTER RELEASE OF ANSWERS TO QUESTIONS POSED AT THE DECEMBER 17, 1974, BIDDERS CONFERENCE. A SIX-WEEK EXTENSION SEEMS TO BE EXCESSIVE.

3. ANOTHER FACTOR BEARING ON THE QUESTION IS THAT THE SIX-WEEK EXTENSION YOU SEEK PROBABLY WOULD DELAY RELEASE BY NICSMA OF THE INVITATION FOR BIDS FOR THE ACCESS SWITCHES OF THE INITIAL VOICE SWITCHED NETWORK (IVSN). THE UNITED STATES HAS CONSISTENTLY PRESSED FOR ACCELERATION OF ALL NICS PROJECTS SO AS TO IMPROVE NATO COMMUNICATIONS AS SOON AS PRACTICABLE. WE SHOULD AVOID CAUSING DELAYS TO THE PROGRAM IF AT ALL POSSIBLE.

4. IN VIEW OF THE ABOVE, WE REQUEST THAT YOU RECONSIDER THE LENGTH OF THE EXTENSION YOU NEED. IN THIS REGARD, WE EXPECT THAT NICSMA WILL GRANT A TWO-WEEK EXTENSION VOLUNTARILY. IF AFTER RECONSIDERATION YOU DETERMINE THAT YOU NEED MORE THAN THIS TWO WEEKS, INFORM THE MISSION OF THE EXTENSION YOU REQUIRE AND PROVIDE ANY ADDITIONAL SPECIFIC JUSTIFICATION YOU HAVE. THE MISSION THEN WILL ATTEMPT TO OBTAIN THE FURTHER EXTENSION. END TEXT..

2. DOC MAY WISH TO COORDINATE REQUIREMENT OF US CONTRACTORS FOR ADDITIONAL TIME ON THIS BID.BRUCE

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<< END OF DOCUMENT >>

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